



**OMEGA**

## 2009 Interim Results Presentation

Richard Tolliday, Chief Executive Officer  
Penny James, Chief Financial Officer



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# SECTION 1

## OVERVIEW

Richard Tolliday, Chief Executive Officer



## Overview of H1 2009

### n Strong financial performance

- n Profit before tax of US\$22.9 million (H1 2008: US\$24.5 million)
- n Profit after tax of US\$20.6 million (H1 2008: US\$21.8 million)
- n Premium income of US\$187.5 million (H1 2008: US\$185.9 million)
- n Combined ratio of 82.5% (H1 2008: 83.7%)
- n Investment result of 0.74% (H1 2008: 1.78%)
- n Interim dividend of 6.0 cents per share, 70% of profit after tax
- n Earnings per share of 9.1 cents (H1 2008: 14.8 cents)

### n Excellent operational progress

- n Bermuda reinsurance book growing and now a considerable contributor to profit
- n Omega US growing rapidly writing US\$17.1 million (2008: US\$2.6million)
- n Daria Vanous role as Active Underwriter of Syndicate 958
- n Rate hardening not universal, but firming of rates in our core lines of business continues, offering attractive opportunities



## Capacity Offer and move up to the Main Market

### Successful Capacity Offer

- n Post Capacity Offer (July 2009), Omega owns and provides capital for 34.7% (from 16.4%) total capacity on Syndicate 958 from 2010 year of account
- n Successful capacity acquisition will further enhance the business plan, together with significant opportunities provided by the Group's platforms in Bermuda and the US

### Move to Main Market

- n Admission to Main Market on 7 July 2009
- n Opportunity to
  - n Broaden access to domestic and international investors
  - n Increase liquidity of the shares
  - n Raise Company profile with investors and insurance market



## Overview of Omega

- n Short-tail, diversified property orientated insurance and reinsurance account with a focus on insuring small to medium sized insureds
- n Platforms in Bermuda, London, US and Cologne
- n The Group manages and participates in Syndicate 958 at Lloyd's
- n Bermuda trading company writing property catastrophe reinsurance in Bermuda market
- n US trading company with surplus lines focus became operational in 2008 and is eligible to write business in 42 US jurisdictions
- n Bermudian domiciled holding company
- n Omega Insurance Holdings ("OIH") AIM listed since 2005, LSE Main Board listed since July 2009



## The Omega Strategy – Embedded in the Culture

- n Focus maintained on underwriting for gross profit not volume
- n Consistent focus on predominantly short-tail risks
- n Long term relationships with distributors and insureds
- n Develop new business streams without altering the risk profile – US, Bermuda
- n Conservative investment strategies across the Group
- n Group's policy remains to pay substantial amount of net profits each year as dividends



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## SECTION 2

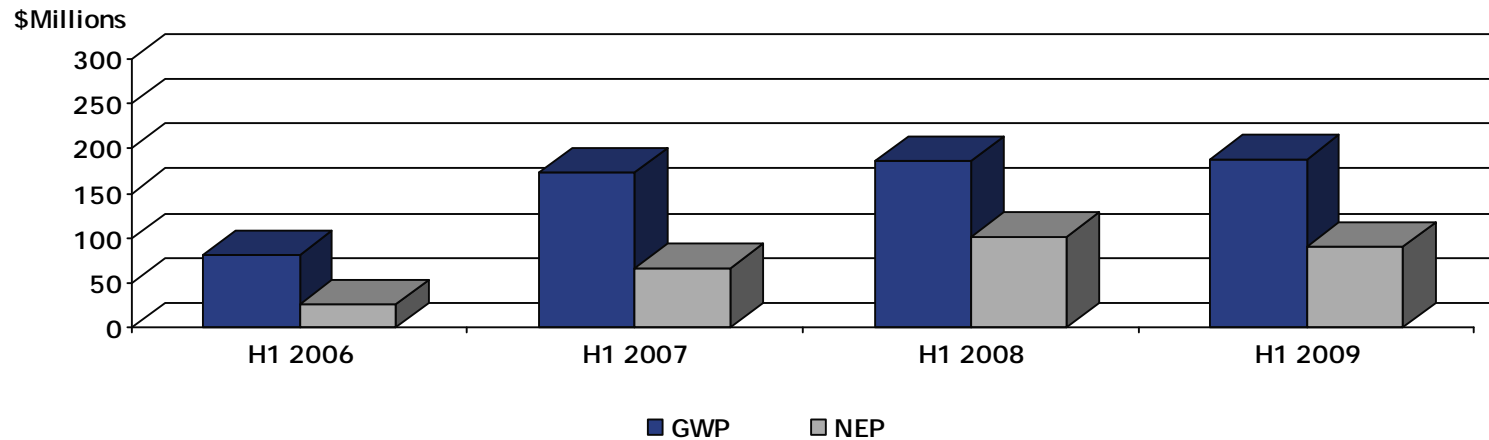
# 2009 INTERIM RESULTS – FINANCIAL REVIEW

Penny James, Chief Financial Officer



## Financial Highlights

<i>US\$'000s</i>	H1 2009	H1 2008	FY 2008
GWP	187,505	185,901	265,402
NEP	90,047	101,403	215,679
Investment return	4,163	6,614	21,827
Gain on FX hedging contracts	6,788	-	-
Other income	8,243	10,745	23,699
Net revenue	109,241	118,762	261,205
Net insurance claims	(46,850)	(63,279)	(163,930)
Acquisition costs	(24,535)	(19,524)	(46,733)
Costs of moving to Main List	(2,232)	-	-
Other expenses	(12,723)	(11,482)	(22,320)
Profit before tax	22,901	24,477	28,222



## Commentary

- n Growth in US and Bermuda offset writings falling on syndicate share as a result of the quota share moving to 20% from 27.5% for the 2008 year of account onwards
- n Net earned premiums reduced by earned impact of reduced quota share in 2008
- n Growing books on newer platforms to drive future growth alongside increased share of Syndicate



## Underwriting Performance

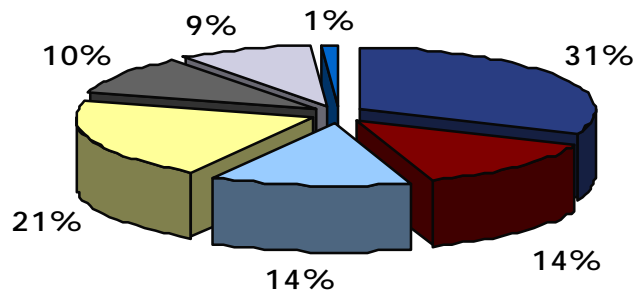
<i>US\$ millions</i>	H1 2009	FY 2008	FY 2007	FY 2006
Gross premiums written	187,505	265,402	242,857	115,619
Net earned premiums	90,047	215,679	161,546	67,085
Loss ratio	52.0%	76.0%	48.8%	47.9%
Acquisition cost ratio	30.5%	25.4%	30.5%	30.9%
Combined ratio	82.5%	101.4%	79.3%	78.8%



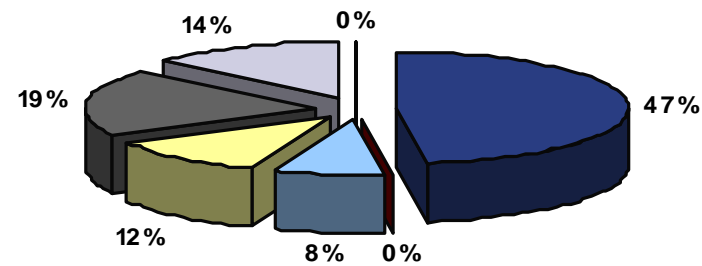
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# Investment Portfolio as at 30 June 2009

Group Share of Syndicate:  
US\$85m

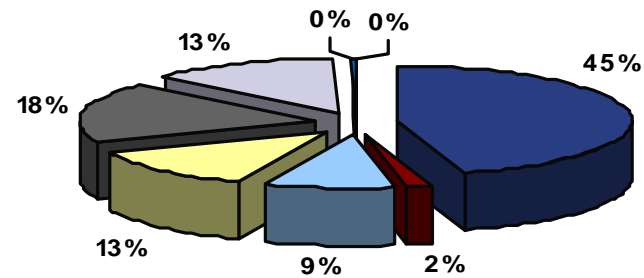


Corporate:  
US\$543m



- Government Bond
- Government Agency
- Government Guaranteed
- Corporate Bonds
- Deposits with Credit Institutions
- Cash Deposits
- Derivative Financial Investments held to protect against FX volatility

Total:  
US\$628m

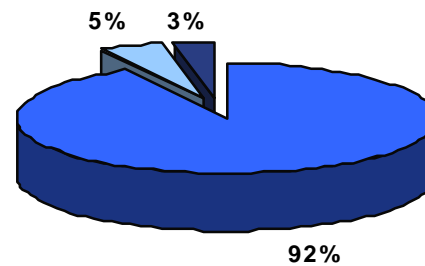




# Investment Ratings as at 30 June 2009

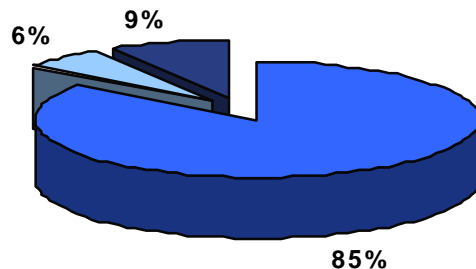


### Deposits with credit Institutions



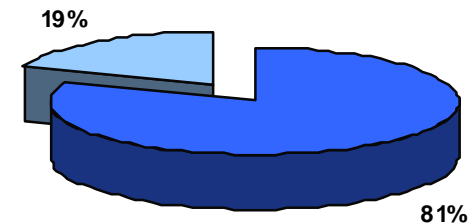
Total: US\$111.9m

### Fixed Income



Total: US\$432.4m

### Cash and Cash Equivalents



Total: US\$83.4m



## Balance Sheet

<i>US\$'000s</i>	H1 2009	FY 2008
Investments and cash	627,866	429,188
Premiums receivable	67,823	29,995
Reinsurance recoverable	144,913	98,139
Deferred acquisition costs	30,663	20,379
Intangible assets and goodwill	3,118	2,315
Other assets	39,817	57,811
Unpaid losses and loss adjustment expenses	371,326	295,801
Trade and other payables	54,960	54,681
Tax liabilities	2,184	3,752
Total stockholders' equity	485,734	283,593



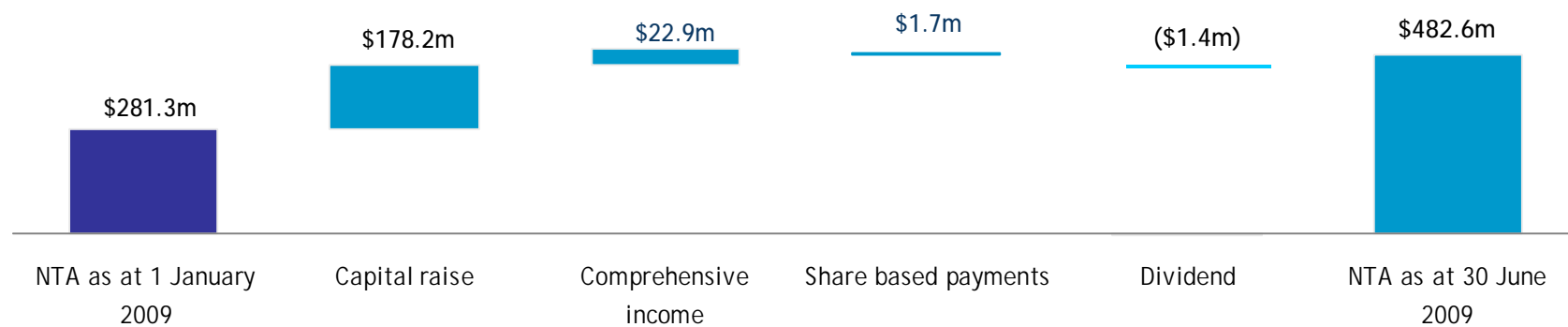
## Balance Sheet Highlights

nNTA US\$482.6m (FY 2008: US\$281.3m)

nGroup remains ungeared

nA- (Excellent) rating for Omega Specialty reaffirmed by AM Best July 2009

nA (Excellent) rating for Syndicate 958 reaffirmed by AM Best July 2009





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## SECTION 3

# 2009 INTERIM RESULTS – BUSINESS REVIEW

Richard Tolliday, Chief Executive Officer



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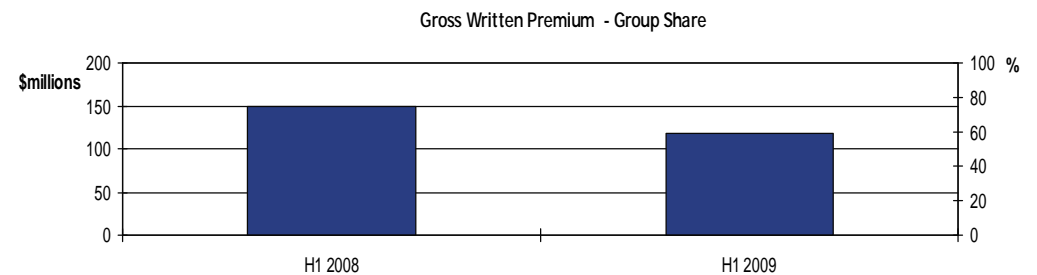
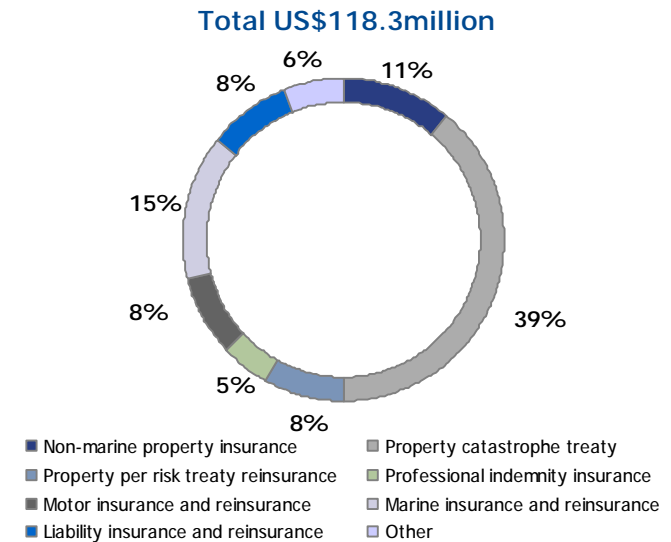
## Business Review – Syndicate 958

- n Daria Vanous becoming Active Underwriter; currently working on 2010 plan
- n Property Catastrophe premiums up 20% reflecting improvement in terms
- n Slowing of rate increases at July renewals but still growing from an attractive base
- n Group share of premium year on year reduces due to FX and the 27.5% quota share for the 2007 y.o.a. reducing to 20% from 2008

	2007	2008	2009	2010
Effective Capacity	£274m	£249m	£249m	£280m
Forecast Profit Range	12.5% - 17.5%	0% - 10%	-	-
Group share	15.2%	16.4%	16.4%	34.7%
Quota Share reinsurances with Omega	27.5%	20%	20%	20%*

\* Assumes current quota share is renewed

Group participation on Syndicate 958  
Gross Premiums Written by Class of Business – H1 2009





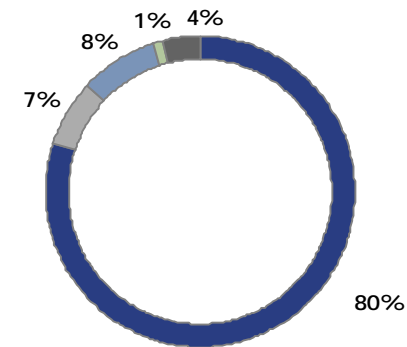
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## Business Review – Omega Specialty

- n Predominantly Third Party Property Catastrophe book
- n Well established underwriting team driving continued growth
- n Very low claims experience in H1 2009
- n \$3.1m prior year reserve release
- n Benefitting from rate strengthening seen in US property catastrophe post hurricane Ike

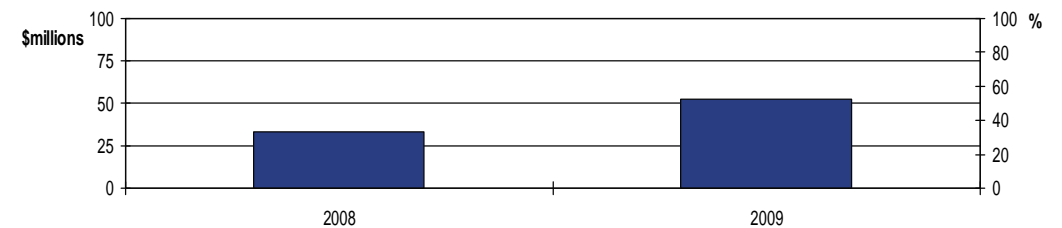
Gross Premiums Written by Class of Business — H1 2009

Total US\$52.1 million



- Third Party Property Cat R/I
- Non-marine property insurance
- Property per risk treaty insurance
- Marine insurance and reinsurance
- Other

Gross Written Premium



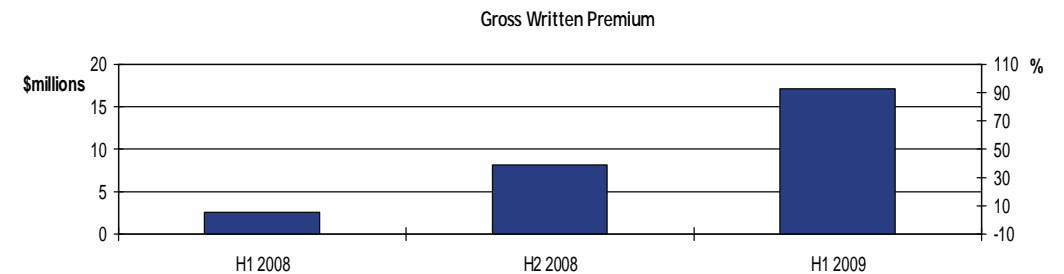
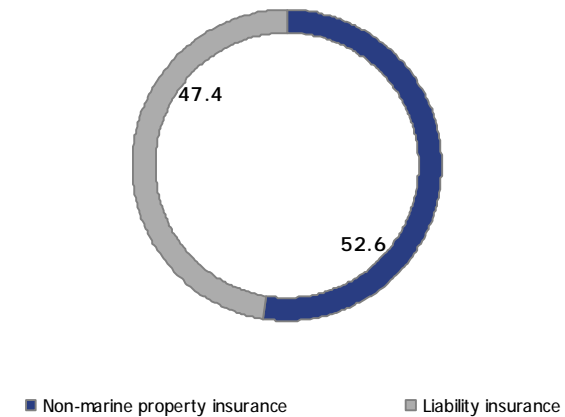


## Business Review – Omega US

- n Start up book now building strongly
- n Licenses in 42 jurisdictions
- n Strengthened underwriting team to drive growth
- n In-house financial team in place
- n Distribution through agents well known to the Group
- n Combined ratio below 100% targeted for 2010

Gross Premiums Written by Class of Business — H1 2009

Total US\$17.1 million





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## SECTION 4

### Outlook and prospects

Richard Tolliday, Chief Executive Officer



## Outlook

- n Rating in early 2009 on catastrophe exposed lines strong
- n Some easing of rate growth at 1/7, but rates remain attractive
- n Omega US growing strongly into a market with firming rating conditions
- n Omega Speciality growing and taking advantage of attractive rate environment
- n Although markets overall uneven, in our key lines market continues to firm and returns look attractive
- n Confident of how the business is positioned for growth



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# APPENDICES



## Business Units

### n Omega Specialty (Bermuda)

- n Third party reinsurances account of property catastrophe reinsurance
- n Able to leverage growth from existing Omega distribution channels
- n 100% owned subsidiary of OIH
- n BMA approved Class 3B Insurance Company
- n Rated A- (Excellent) by A.M. Best

### n Omega US

- n Writing non-marine insurance business on a surplus lines basis – business well understood by the Group through Syndicate 958's long trading history in these business classes
- n Building upon Omega's long term relationships with MGAs throughout the US
- n 100% owned subsidiary of OIH
- n A- (Excellent) rated by A.M. Best and now eligible to write business across 42 US jurisdictions with further state applications progressing

### n Syndicate 958

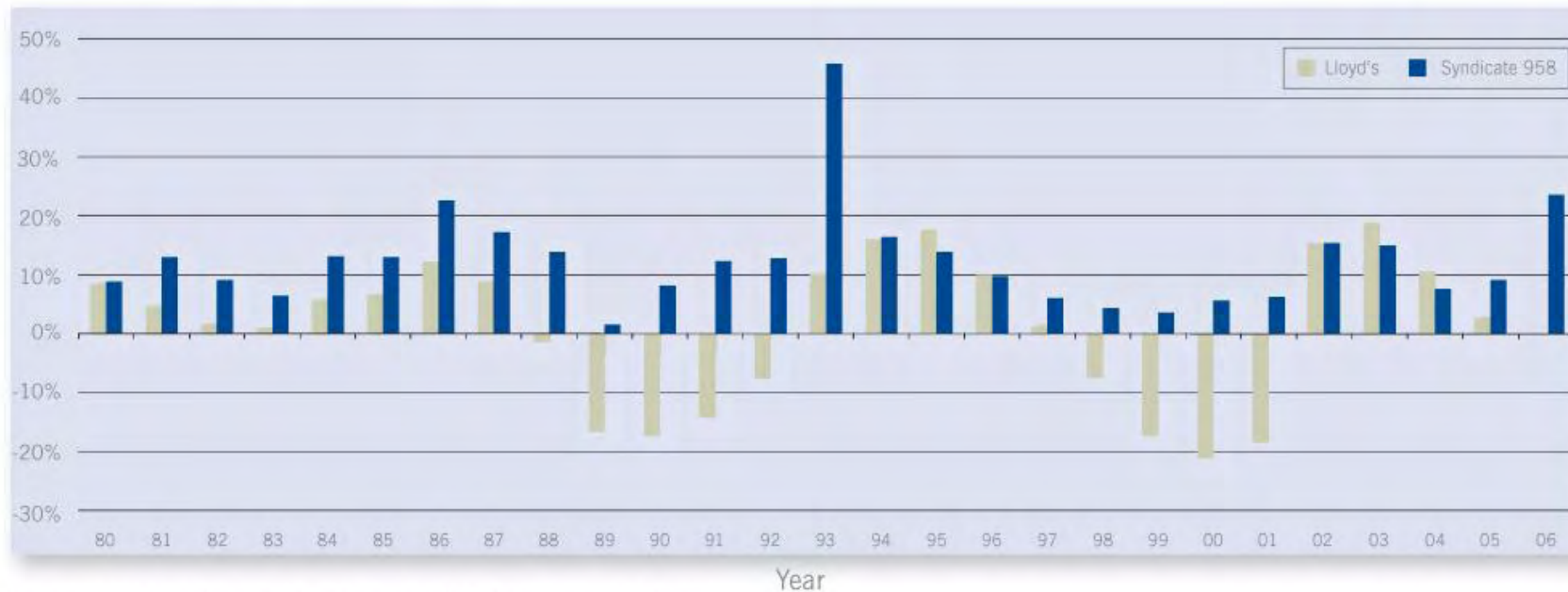
- n The Group's Lloyd's Syndicate with longstanding trading relationship with Lloyd's brokers, MGAs in the US, and reinsurers
- n Continues to focus upon well diversified books of business, thereby reducing volatility in the account
- n Groups own funds currently support 34.7% from 2010 of Syndicate's underwriting capacity
- n Benefits from Lloyd's worldwide trading licences
- n Rated A (Excellent) by A.M. Best (Lloyd's also rated A (Excellent) by A.M. Best)



## Syndicate 958: 27 years of unbroken profitability

Consistency and low volatility generate market out-performance over the cycle: 27 closed years of underwriting profit with 2007 and 2008 currently forecast to produce profits of 12.5% to 17.5% and 0% to 10.0% respectively

### Syndicate 958 vs Lloyd's Result



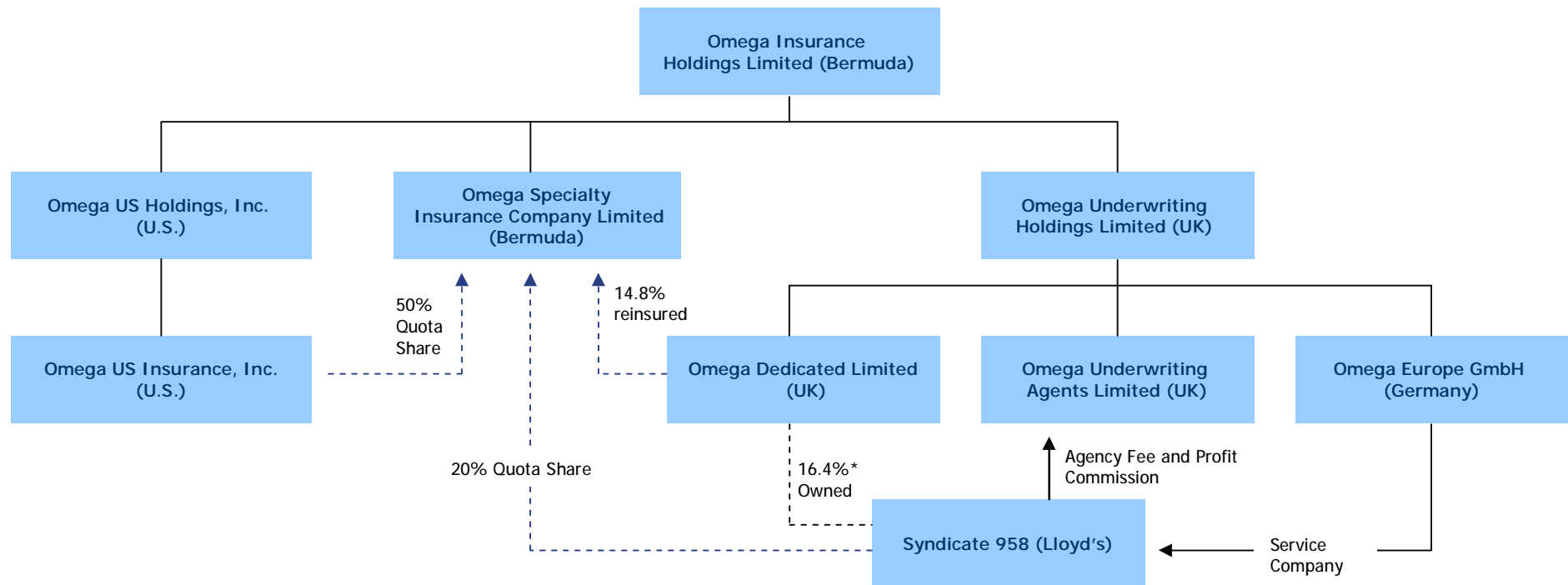
Source: Lloyd's published results and Syndicate 958 Annual Report & Accounts.

Basis: The figures prior to 2003 are compiled on the basis of profit before Names' personal expenses and members' agents' charges. From 2003 the result reflects profit after Names' personal expenses and members' agents' charges.

No Lloyd's comparative is shown for 2006 as the information is not yet available.



# Optimal Financial and Operational Structure



\* 34.7% from 2010



## Omega's Market Potential – Key Strengths

- n History of Profitable Underwriting
  - n Consistent market outperformance across insurance cycle
- n Optimal Corporate and Operational Structure
  - n Supports strategy as international insurance and reinsurance business
  - n Structure efficient both financially and operationally
  - n Ability to access business directly in Bermuda and the US as well as accessing the benefits of the subscription market at Lloyd's
- n Short-Tail Diversified Business
  - n Core short-tail diversified property orientated insurance and reinsurance
  - n Small to medium sized insureds and reinsureds with whom the Group has built long-standing track records
- n Prudent Balance Sheet Management
  - n Underwriting for gross profit
  - n Conservative approach to risk management with prudent use of reinsurance
  - n Conservative investment philosophy
- n Long term Business Relationships
  - n Majority of premiums including those through Bermuda and the US written through longstanding relationships
  - n New operating platforms extending these relationships
- n Experienced Team
  - n Highly experienced management and underwriting team enhanced by new appointments in existing and developing operating platforms
  - n Talented and proven underwriting team



## Investment Portfolio

Investment and Investment income	Closing Funds US\$ 000s	Average funds US\$ 000s	Income US\$000s	Average Return %
Syndicate funds	85,549	91,253	928	1.02
Corporate Fixed Income	364,556	306,942	3,002	0.98
Deposits with Credit Institutions and cash and cash equivalents	176,884	167,540	233	0.14
<b>Total before foreign currency hedging contracts</b>	<b>626,989</b>	<b>565,735</b>	<b>4,163</b>	<b>0.74</b>
Derivative Financial investments held to protect against FX volatility	877	n/a	6,788*	n/a
<b>Total including foreign currency hedging contracts</b>	<b>627,866</b>		<b>10,951</b>	

\*\$6.7m is partially offset by FX loss of \$1.8m in expenses